AGENDA

PHILADELPHIA LAND BANK BOARD OF DIRECTORS' ANNUAL MEETING

TUESDAY, October 14, 2025 – 10:00 AM

THIS MEETING WILL BE HELD AT 1234 MARKET STREET IN THE 17TH FLOOR CONFERENCE ROOM AND IS OPEN TO THE PUBLIC. YOU WILL NEED VALID IDENTIFICATION TO ENTER THE BUILDING.

INSTRUCTIONS FOR SUBMISSION OF PUBLIC COMMENTS ARE LOCATED ON THE PAGES FOLLOWING THE AGENDA

AGENDA

- I. Roll Call
- II. Approval of Minutes of the Meeting of September 9, 2025
- III. Executive Director's Report REMOVED
- **IV.** Property Dispositions
 - A. Development Affordable Housing (Requests for Proposal (RFP)) REMOVED
 - 1. RFP North Central N. 16th Street Duplex et al HOW Affordable Housing, LLC
 The properties below are proposed for disposition to HOW Affordable Housing, LLC
 to develop nine (9) duplex buildings in the Fifth (5th) Council District, yielding
 eighteen (18) homeownership condominium units. Each duplex building will be
 three (3) stories with a finished basement. Each unit will have three (3) bedrooms
 and two (2) bathrooms, with an approximate area of 1,350 square feet. The homes
 fit within the context of the neighborhood. They will be sold to households with
 incomes at or below 100% of AMI for a maximum sales price of \$280,000. All homes
 will be eligible for the Neighborhood Preservation Initiative's Turn the Key program.
 Applications were solicited via a Request for Proposals (RFP) for the properties, and
 the applicant was the most qualified bidder. An EOP plan will apply to this project.
 - 1601*, 1605*, 1616*, 1618* and 1620* N. 16th Street (CD 5)

 (* denotes properties being transferred by the Philadelphia Redevelopment

 Authority to the Land Bank)
 - 2. RFP North Central Bailey St et al Nation Builders LLC REMOVED

The properties below are proposed for disposition to **Nation Builders LLC** to develop twenty (20) single-family homes in the Fifth (5th) Council District. The homes on Bailey Street will be two (2) stories with a finished basement and contain three (3) bedrooms and two (2) bathrooms. The homes on North 26th Street, North 27th Street and Cecil B. Moore Avenue will be three (3) stories, with no basement, and

contain three (3) bedrooms and two (2) bathrooms. The approximate area of each home is 1,300 square feet. The homes fit within the context of the neighborhood. They will be sold to households with incomes at or below 100% of AMI for a maximum sales price of \$280,000. All homes will be eligible for the Neighborhood-Preservation Initiative's Turn the Key program. Applications were solicited via a Request for Proposals (RFP) for the properties, and the applicant was the most-qualified bidder. An EOP plan will apply to this project.

• 1808*, 1809*, 1810*, 1812*, 1819*, 1824*, 1828*, 1837* and 1838 N.
Bailey Street; 2525 and 2611* Cecil B. Moore Avenue; 1725, 1726*, 1729, 1747, 1749 and 1832* N. 26th Street; 1735*, 1747* and 1765* N. 27th Street (CD 5)

(* denotes properties being transferred by the City of Philadelphia or the Philadelphia Redevelopment Authority to the Land Bank)

- 3. RFP North Central Etting Street et al The Prime Corporation of NJ, Inc.

 The properties below are proposed for disposition to The Prime Corporation of New Jersey, Inc. to develop seventeen (17) single-family homes in the Fifth (5th) Council District. Each home will be two (2) stories with a finished basement and contain three (3) bedrooms and two (2) bathrooms. The approximate area of each home is 1,200 square feet. The homes fit within the context of the neighborhood. They will be sold to households with incomes at or below 100% of AMI for a maximum sales price of \$280,000. All homes will be eligible for the Neighborhood Preservation Initiative's Turn the Key program. Applications were solicited via a Request for Proposals (RFP) for the properties, and the applicant was the most qualified bidder. An EOP plan will apply to this project.
 - 1816*, 1817*, 1838*, 1839*, 1841*, 1842*, 1843*, 1845*, 1847, 1848*,
 1849*, 1851*, 1853, 1854*, 1861*, 1862* and 1866 N. Etting Street (CD 5)
 (* denotes properties being transferred by the City of Philadelphia or the Philadelphia Redevelopment Authority to the Land Bank)

B. Development – Affordable Housing (unsolicited)

1. Civetta Property Group LLC

The properties below are proposed for disposition to **Civetta Property Group LLC** to develop thirty (30) single-family homes in the Seventh (7th) Council District. Fifteen (15) homes be two (2) stories with no basement and contain three (3) bedrooms and two (2) bathrooms; the other fifteen (15) homes will be three (3) stories with no basement and contain three (3) bedrooms and two (2) bathrooms. The approximate area of each home is 1,375 square feet. The homes fit within the context of the neighborhood. They will be sold to households with incomes at or below 100% of AMI for a maximum sales price of \$280,000. All homes will be eligible for the Neighborhood Preservation Initiative's Turn the Key program. The application was unsolicited and evaluated pursuant to the disposition policy. An EOP plan will apply to this project.

509, 511, 534 and 536 W. Dauphin Street; 310, 313, 503 and 505 Diamond Street;
 516 and 518 Edgley Street; 2305, 2307 and 2309 N. Lawrence Street; 2210, 2212,

2233*, 2306, 2308, 2310 and 2312 N. Leithgow Street; 447 W. Norris Street; 2206 N. Orianna Street; 2202, 2204 and 2257 N. Orkney Street; 2049, 2138, 2236, 2252 and 2254 N. Reese Street; 304, 309, 311, 323 and 512 W. Susquehanna Avenue; 2047, 2054 and 2151 N. 5th Street (CD 7) (* denotes property being transferred by the City of Philadelphia to the Land Bank)

- V. Public Comment (Old & New Business)
- VI. Adjournment

1234 Market Street, 16th Floor, Philadelphia, PA 19107 phillylandbank.org

MEMORANDUM

FROM: Andrea Imredy Saah, Esq., Senior Counsel

RE: Philadelphia Land Bank October 14, 2025 Board Meeting

Board Meeting Notice, Public Attendance, and Comment Procedures

DATE: October 3, 2025

The Meeting of the Board of Directors of the Philadelphia Land Bank ("Land Bank") is scheduled for Tuesday, October 14, 2025, with the executive session to begin at 9:30 A.M. and the meeting to begin at 10:00 A.M or as soon as the Executive Session has ended.

THIS MEETING WILL BE <u>IN PERSON</u> AT 1234 MARKET STREET IN THE 17TH FLOOR CONFERENCE ROOM AND IS OPEN TO PUBLIC ATTENDEES AND FOR PUBLIC COMMENTS AND QUESTIONS.
YOU WILL NEED VALID IDENTIFICATION TO ENTER THE BUILDING.

PLEASE NOTE: <u>To participate in the meeting</u>, <u>you must sign in before entering the conference room</u>. This requirement is necessary to allow us to collect the names of participants as required by law.

The Board agenda and package will be available to view no later than five (5) days prior to the Board meeting at https://phillylandbank.org/philadelphia-land-bank-board/. Public comments and questions regarding the matters that are posted on the agenda may be submitted by email prior to the Board meeting and/or in person if attending the Board meeting.

Public Comment BEFORE Board Meeting:

Email the following information to andrea.saah@phdc.phila.gov by 3:00 p.m. on Monday, October 13, 2025:

- Your full name and group or company affiliation, if applicable;
- Contact information (your email address);
- Identify the agenda item that you are addressing; and
- State your question/comment in a clear and concise manner.

Questions/comments submitted via email by the 3:00 pm deadline will be forwarded to the Board prior to the meeting, and copies will be distributed to public attendees at the Board meeting. They will be answered or addressed during the meeting to the extent the Board chooses, and they will attached to the minutes of the meeting.

Public Comment DURING Board Meeting:

If you wish to comment on a particular agenda item, you must indicate that on the sign-in sheet before the meeting begins. Once recognized by the Board Chair, individuals will be allowed two (2) minutes for public comment per person per agenda item.

- The Chair reserves the right to limit comments when more than a certain number of people have the same comments on the same matter.
- Staff will assist with timing and identifying individuals as needed.

Rules of Conduct:

- Comments must be related to the specific agenda item in question.
- There will be no personal attacks or hate speech against anyone, including applicants, staff members, Board members, attendees or other members of the public.

Minutes of Board Meeting:

The draft minutes of a Board meeting will be made publicly available when the Board package for the next Board meeting is posted on the Land Bank Board website. Once approved by the Board, the approved minutes will be posted under the appropriate Board meeting date on the Land Bank website.

If you have a question about an agenda item after the meeting concludes, please submit it to andrea.saah@phdc.phila.gov with the following information:

- Your full name and group or company affiliation, if applicable;
- Contact information (your email address);
- Identify the agenda item that you are addressing; and
- State your question/comment in a clear and concise manner.

Land Bank staff will provide a response to the extent possible.

PHILADELPHIA LAND BANK

SEPTEMBER 9, 2025, BOARD OF DIRECTORS MEETING MINUTES (DRAFT)

A Regular Meeting of the Board of Directors of the Philadelphia Land Bank was held on Tuesday, September 9, 2025, at 1234 Market Street, 17th Floor Boardroom, Philadelphia, PA 19107, of which proper notices were given. A condensed certified transcript of this meeting is attached to these minutes as **Exhibit A**.

Call to Order

The meeting was called to order at 10:05 am.

Ms. Imredy Saah announced that prior to the Public Session, the Board held an Executive Session during which Mr. Rodriguez gave an update on the Land Bank's ongoing assessment being managed by Guide House Consultants. She announced that public comments will no longer be read aloud during meetings but will instead be attached to the minutes, with copies available for review. Ms. Imredy Saah also reviewed the Board's public comment policy and requested that attendees sign up to make public comments and sign the attendance sheet.

Item I Roll Call

The following members of the Board of Directors reported present: Herbert Wetzel, Nicholas Dema, Darwin Beauvais, Cornelius Brown, Andrew Goodman, Maria Gonzalez, Jenny Greenberg, Kelvin Jeremiah, Rebecca Lopez-Kriss, and Majeedah Rashid.

Michael Johns was absent from the Board meeting.

The following Land Bank staff members were present: Angel Rodriguez, Andrea Imredy Saah, Esq., Lily Bernadel, Esq., Cristina Martinez, Brian Romano and Carolyn Terry.

Public Attendees: The list of public attendees follows these minutes.

A quorum of Directors was present, and the meeting, having been duly convened, proceeded with business.

Item II Approval of Board Minutes

Chair Wetzel called for a motion to adopt the Board meeting minutes of August 12, 2025.

Mr. Beauvais moved to approve the minutes. Ms. Gonzalez seconded the motion.

Upon motion made and duly seconded, the Board approved the Board meeting minutes of August 12, 2025.

PLB Board of Directors DRAFT Meeting Minutes for September 9, 2025

Item III Executive Director's Report

No Executive Director's report was provided this month.

Item IV <u>Development</u>

IV.A. Affordable Housing (unsolicited)

Ms. Martinez presented Item IV.A, requesting Board approval for an unsolicited application from Civetta Property Group LLC, to develop thirty (30) single-family homes in the 7th Council District. Fifteen (15) homes will be two-story and fifteen (15) homes will be three-story, all with three bedrooms, two bathrooms, no basements, and with an approximate area of 1,375 square feet. The homes will be sold for up to \$280,000 to households at or below 100% AMI and will qualify for the Turn the Key program. The project was evaluated under the disposition policy and includes an EOP plan.

Chair Wetzel called for questions from the Board.

Mr. Jeremiah noted that a letter from Councilmember Lozada had just been circulated and asked whether the Board's decision on the item would be moot, given that the Councilmember does not support the project and would not introduce it in City Council. Ms. Imredy Saah responded that the Board's and City Council's decisions are intended to be separate, and that one should have no bearing on the other. The Board's role is to vote on qualified applications, and Council support is not required for the Board to approve a qualified disposition.

Mr. Beauvais asked whether the developer had communicated with the Councilmember, noting that the application was unsolicited. Mr. Jeremiah noted that the Councilmember's letter confirms she had spoken with the developer. Mr. Beauvais asked for clarification on the substance of that discussion.

Ms. Brennan Tomasetti of Civetta Property Group (Civetta) reported that Civetta began engaging with Councilmember Lozada's office in November 2024 to discuss community outreach and offer educational seminars. She shared that in June of this year, the Council office approved a seminar to take place on August 13th. Ms. Tomasetti explained that Civetta had previously hosted a community event on July 10th with about 10 attendees, received feedback on the location, and rescheduled for July 24th at the Council office's preferred site, where about 33 people attended. She stated that between those events, Civetta also held several property tours to show completed and in-progress homes. She added that on August 13th, the day the educational seminar was scheduled, the Council office canceled the event and informed Civetta it could not proceed.

Mr. Beauvais asked Ms. Tomasetti to clarify what she meant by "educational seminars." Ms. Tomasetti explained that Civetta offers educational seminars to help first-time homebuyers understand the homebuying process and the Turn the Key program, including how to qualify and what to expect. She said these presentations are conducted in various communities to provide information and build awareness. Civetta initiates these seminars independently but routinely informs and involves Council offices to collaborate on community education. She further explained that the seminars were separate from the development proposal, noting that Civetta submitted an unsolicited application to the Land Bank, was selected as the most qualified developer, and then began the community engagement efforts.

Mr. Beauvais asked if Civetta had spoken with the Councilmember before submitting the proposal. Ms. Tomasetti replied that they typically do not.

Chair Wetzel asked if public comments were received on this development.

Ms. Imredy Saah confirmed two written comments were received. She stated that one letter, from Ceiba, urged the Board not to approve the disposition until the 7th Council District completes its neighborhood plan and assessment of publicly owned land. The second letter, from Councilmember Quetcy Lozada, acknowledged Civetta's community meetings but noted strong community opposition to the project. The Councilmember requested that the Board not approve the disposition in alignment with residents and RCOs. Ms. Imredy Saah added that both letters will be attached to the September meeting minutes (attached as **Exhibit B**).

Chair Wetzel opened the public comment period and invited the first speaker, Ms. Nilda Pimentel-Perez, to come forward. Ms. Pimentel-Perez, speaking on behalf of the Norris Square Community Action Network (NSCAN), reiterated the group's opposition to the transfer of lots to Civetta Property Group. She referenced prior comments made at the previous Land Bank meetings and a July 2 letter sent to Councilmember Lozada, emphasizing that Turn the Key projects rely on PHDC subsidies and city-owned land, and that policy reforms are needed before such projects proceed. She explained that the group urged PHDC to expand affordability for households earning under \$52,000 and create a formula to offer some homes at lower price points.

Mr. Beauvais asked Ms. Pimentel-Perez to clarify whether her organization opposed development of the lots altogether or just the current proposal. Ms. Pimentel-Perez responded that they do not oppose development in general but oppose this specific project as presented. She explained that their objection is based on the process and the developer's unwillingness to modify the project model – the community made recommendations regarding price points and suggested including some market-rate units to help subsidize more affordable homes. She said the group is continuing discussions with Councilmember Lozada and other community organizations to explore a more equitable approach and is open to supporting any developer, including Civetta, who proposes a fairer model.

Ms. Lopez-Kriss asked whether the community saw any possibility of continued dialogue with the developer or if agreement was no longer possible. Ms. Pimentel-Perez responded that there is always room for compromise. She said that while she could only speak for her own group, they are open to continued discussions, including with Civetta, as broader efforts continue with Councilmember Lozada to develop a more equitable model.

Mr. Jeremiah asked if Ms. Pimentel-Perez was suggesting that market-rate units could help subsidize lower-priced homes. Ms. Pimentel-Perez agreed and said her group would consider that approach, emphasizing they are advocates, not developers, and seek affordability for households earning under \$52,000. She said any plan must be fair, consensus-based, and developed with community groups and CDCs. She added that the concept of mixed pricing could work if homes are distributed equitably across the neighborhood.

Ms. Lopez-Kriss asked whether including market-rate units to subsidize affordable ones would be acceptable to NSCAN. Ms. Pimentel-Perez confirmed it might be, explaining that details like distribution and percentages would need further discussion. She added that her group is open to evaluating any future proposals, including unsolicited ones, that meet community needs, but the current Civetta proposal remains unacceptable in its present form.

Mr. Jeremiah asked Ms. Tomasetti whether Civetta was willing to continue negotiating with community organizations to reach a resolution on the proposed development project. Ms. Tomasetti stated that Civetta makes every effort to engage with the community, understand its needs, and propose suitable development options. She explained that Civetta had previously suggested mixed-income projects with both market-rate and affordable units, similar to proposals by other developers who had submitted applications in the district, but those efforts did not gain support. After hearing community feedback favoring affordability for all project homes, Civetta decided to focus on 100 percent AMI affordable housing to reflect what they understood to be the community's primary preference.

Ms. Greenberg asked whether Civetta had proposed any mix of market-rate and affordable units for this project. Ms. Tomasetti replied that they had not included such a combination in the current proposal. Ms. Greenberg then asked whether Civetta would consider revising the plan and whether the Board should table the item. Ms. Imredy Saah interjected that under the Disposition Policies, any change in project use (including different AMI levels), or a greater than 15 percent change in price or square footage, would require a new application, full review, and presentation as a new project. Ms. Tomasetti added that Civetta has qualified homebuyers earning around \$53,000 but that lower-income households might not be able to afford the long-term maintenance expenditures of homeownership. She stated that their Turn the Key project is not a complete solution but a positive step toward addressing housing needs.

Ms. Gonzalez responded that low-income households seek the same opportunities as others and suggested designating some homes for that income range. Ms. Tomasetti apologized for any misunderstanding, explaining her comments were about long-term sustainability of homeownership, and Ms. Gonzalez added that housing counseling can help prepare buyers for long-term ownership.

Mr. Beauvais asked how this application reached this stage, questioning why Civetta chose to proceed despite community objections. Ms. Tomasetti explained that Civetta receives a wide range of feedback from communities on each project, including requests to address parking setbacks and affordability. She noted that not all requests for changes can be addressed and that community opinions are often divided. Ms. Tomasetti said Civetta considered all feedback and moved forward with what it believed to be the strongest proposal for the project sites.

Mr. Jeremiah asked what specific requests the community made to Civetta. Ms. Tomasetti responded that the absence of parking set aside for each unit was a major point of contention. She reported that the community had also suggested lowering the sale price of the homes to around \$200,000. She explained that unfortunately, Civetta cannot build at that price point given current construction and financing constraints; that level of affordability would require additional subsidies or external financial support beyond what the Civetta as the developer can provide.

Mr. Beauvais asked whether Civetta could withdraw the proposal without losing its progress or momentum if it agreed to make changes to the price point. Ms. Imredy Saah explained that community meetings were implemented by the Board to inform residents about projects, but under the Councilmandated Disposition Policies, developers are not required to negotiate with or obtain approval from the community. The Land Bank process does not require community consent. The Board several years ago created a policy requiring that the developer provide information about the proposed project to the community so that community members could then provide feedback at the Board meeting should they wish to. RCO involvement and negotiation with the community is required by the law when a zoning variance is being sought, which is not part of the Land Bank's process. She reiterated that if a proposed project changes by 15% or more in price or scope, it must be re-evaluated and submitted as a new

application. She added that developers do have the option to withdraw their proposals, as some have chosen to do after multiple attempts to be approved failed.

Mr. Rodriguez clarified that developers may withdraw proposals for financial reasons, noting that after investing heavily in pre-development, they may decide to stop if Board approval seems unlikely.

Mr. Jeremiah noted that without support from the 7th District Councilmember, the project would likely not advance, since the Councilmember must introduce the necessary legislation. He expressed deep concern with the process, saying it fails to allow the City to meet its housing goals. Mr. Jeremiah noted that while the Mayor's housing initiative seeks to expand affordability, developers cannot be expected to absorb financial losses to meet lower price points. It is impossible for a developer to build a home costing at least \$225,000 to build and then sell it for \$200,000 without receiving substantial public subsidy. Drawing on his experience with PHA, Mr. Jeremiah explained that affordable housing development for low-income households only works because of significant federal and state subsidies, as PHA serves households with average incomes of \$24,000 and average rents of \$365. He stated that expecting private developers to make such projects viable without similar support is unrealistic – it is a financial issue, not a matter of goodwill.

Further reflecting on his nine months on the Board, Mr. Jeremiah voiced exasperation and frustration about the Board's role in an unworkable system. Ms. Imredy Saah pointed out that the Land Bank's process is determined by the ordinance passed by City Council, and that it must follow the process set forth in the law.

Ms. Gonzalez commented that some Councilmembers choose not to advance certain types of projects, such as side yards or gardens, in their districts. She emphasized the need for stronger collaboration between the Land Bank and City Council to set clear development priorities. Ms. Gonzalez said this would prevent wasted effort and expense for developers on projects unlikely to be approved and ensure that proposals presented to the Board have a fair chance of moving forward.

Chair Wetzel recognized Jeremy Blatstein. Mr. Blatstein stated that this was the third hearing on the Civetta project and criticized the timing of Councilmember Lozada's opposition letter, submitted the morning of the meeting after two prior reviews. He called the letter inconsistent, noting that it questions eligibility for city employees while opposing homes priced for households up to 100% of AMI—the standard approved by all Councilmembers under the NPI bond issuance that included funding for the Turn the Key program. Mr. Blatstein emphasized that the Land Bank's role is to dispose of land, not hold it, and that the Board should evaluate qualified applications independently of Council politics. He said rejecting the project undermines housing goals, discourages minority developers, and blocks progress toward Mayor Parker's goal of 30,000 new homes. He urged the Board to approve the proposal.

Next, Chair Wetzel recognized Ms. Tomasetti, who wanted to add for the record that Civetta's planned educational seminars on August 13th and September 3rd were both canceled by the Councilmember's office on the day of each event, despite the team's preparation. She expressed disappointment that, after three Board reviews and significant time and resources from all involved, the project had not received a final determination. Ms. Tomasetti reaffirmed Civetta's commitment to the Turn the Key program, sharing that it has had a powerful impact on homebuyers and their families. She said Civetta remains eager to continue providing affordable housing in Philadelphia.

Chair Wetzel recognized Zane Knight. Mr. Knight requested that 447 W. Norris Street be excluded from the project because it features a long-standing Mural Arts piece, *Camille's Dream*, which would

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be lost to redevelopment. He also questioned the claim that Philadelphia lacks housing, noting the city already has many vacant or underused homes. Mr. Knight thanked the Board for discussing broader Land Bank challenges and emphasized the need for solutions at multiple levels of government.

Chair Wetzel recognized Patricia DeCarlo. Ms. DeCarlo opposed the Civetta project, noting most residents voted against it at the community meeting. She said selling lots for \$100 fuels gentrification and that affordability metrics inflated by suburban incomes make the homes unaffordable for Norris Square residents. She urged the Board to reject the project, saying it does not benefit or reflect the needs of the community.

Chair Wetzel recognized Relina Bonilla. Ms. Bonilla, a Norris Square resident and RCO member, said the community wants homes but cannot afford the proposed \$280,000 price under the Turn the Key program. She said her own daughter, despite stable employment, would not qualify for such a mortgage due to expenses and credit factors. Ms. Bonilla acknowledged that Civetta had allowed residents to tour a model home and appreciated its efforts to maintain neighborhood character and consider accessibility needs. However, she said the program's income and credit requirements exclude many working families. She urged the City and developer to find a compromise, suggesting lower prices around \$230,000–\$250,000, so that long-term residents can remain in the community and preserve its history.

Mr. Isaiah Franco, representing Ceiba-LEDC, expressed support for Councilmember Lozada's letter and stated that she is developing a housing framework for the 7th District to guide future projects. He thanked Civetta for its work and the opportunity to tour the homes but said his organization wants to respect the process and ensure the project aligns with the Councilmember's forthcoming plan before moving forward.

Chair Wetzel, as Chair of the Board, acknowledged that the discussion had shifted from the specific disposition to broader issues of policy, affordability, and community input. He stated that while the Board's role is to approve or deny property dispositions, it is difficult to do so when larger policy matters remain unresolved and when both the Board and City Council must act. Chair Wetzel said his duty was to call the question and move the process forward, leaving it to individual Board members to express their views through their votes.

Chair Wetzel then called for a motion regarding the proposed disposition.

Mr. Beauvais moved to approve the disposition, and Mr. Jeremiah seconded the motion.

Upon motion made and duly seconded, the Board held a roll call vote. Five Board members voted in favor of the disposition (Mr. Beauvais, Mr. Jeremiah, Ms. Lopez-Kriss, Chair Wetzel, and Mr. Brown), and five opposed (Mr. Goodman, Ms. Gonzalez, Ms. Greenberg, Mr. Dema, and Ms. Rashid). As a majority of the eleven Board members (six votes) is required to approve or reject a proposed disposition under the organization's bylaws (as required by the Pennsylvania Land Bank Act), the motion failed, and the disposition was neither approved nor rejected, thus tabling the disposition.

Item V

Public Comment (Old & New Business)

Chairman Wetzel invited any old and new business to be raised at this time.

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Mr. Ryan Gittler-Muñiz, representing Iglesias Garden, reminded the Board that it has been eight months since submitting a revised Purchase and Development Agreement (PDA) and nearly five years since the original garden application was filed in 2020. He said he was following up after being told two months earlier that an update was expected by the end of the summer and asked if there were any new developments.

Ms. Imredy Saah responded that the Purchase and Development Agreement is still being revised but explained that progress has been delayed due to limited staff capacity—only two legal staff members are currently handling the workload of four to five people. She emphasized that the delay is not due to lack of effort and said she hopes to finalize and deliver the agreement within the next few weeks. She acknowledged the importance of the project, noting it remains a priority.

Next, Mr. Blatstein recommended that Land Bank Board meetings be recorded and televised to increase transparency and public access. He said he plans to petition City Council to amend the bylaws to require live recordings. Mr. Blatstein reiterated that the Board's mission is to return land to productive use, not to hold it indefinitely, and expressed concern over the frequency of "no" votes. He called for a review of the Land Bank's disposition policy, criteria for qualified applications, and the roles and accountability of Board members to ensure the Board fulfills its mission effectively and in line with its intended purpose.

Ms. Imredy Saah then introduced an email from Amanda Martinez, owner of 1315 South 20th Street, asking the Land Bank to address overgrown trees and debris on the vacant lot at 1317 South 20th Street (the email is attached to these minutes as **Exhibit C**).

Mr. Rodriguez reported that the Land Bank received Ms. Martinez's email on Thursday and resolved all issues by Friday. He noted that PHDC manages maintenance for PRA and Land Bank properties and explained that 311 requests may take longer to reach their office, but direct inquiries are typically addressed within 24 to 72 hours.

Item VI Adjournment

Seeing no further comments from the Board or the public, Chair Wetzel called for a motion to adjourn.

Mr. Beauvais moved to adjourn the meeting. Ms. Lopez-Kriss seconded the motion.

Upon motion made and duly seconded, the Board unanimously voted to adjourn at 11:17 a.m.

SECRETARY TO THE BOARD

PUBLIC ATTENDANCE SHEET

PHILADELPHIA LAND BANK BOARD OF DIRECTORS REGULAR MEETING Tuesday, September 9, 2025, at 10:00 AM.

User Name			
Stephanie Rhoades			
Zane Knight			
Karen Minor			
Jacqueline Sims			
Mike Blount			
Dewain Clark			
Relina Bonilla			
Conlan Crosley			
Greg Heller			
Wanda Chavarria			
Cassandra Sykes			
Melissa Santiago			
Melania Cerrato			
Edward Hairston			
Joanna Parker			
Nilda L. Pimentel			
Kenneth Hanley			
Isaiah Franco			
Staci Scott			
Ryan Gittler-Muñiz			
Margaret White			
Antonio Cerqueira			
Jeremy Blatstein			
Antony Fullard			
Talia Giles			

Philadelphia Land Bank 09/09/2025

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9	MEETING OF THE BOARD OF DIRECTORS OF THE		
10	PHILADELPHIA LAND BANK		
11	Tuesday, September 9, 2025		
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13	10:00 a.m.		
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23	Reported by: Kiyziah Vaughn		
24	Job No.: 947150		

Philadelphia Land Bank 09/09/2025

	09/09	/20	25
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1	ATTENDANCE	1	sign-up list. There's one over there on that
2	HERBERT WETZEL, CHAIR	2	table. And indicate which agenda item you'd like
3	DARWIN BEAUVAIS, ESQ., BOARD MEMBER	3	to speak to, and sign it. You can also bring up
4	MARIA GONZALEZ, BOARD MEMBER	4	new or old matters, not just the one that's on the
5	KELVIN JEREMIAH, BOARD MEMBER	5	agenda today for disposition. You'll have two to
6	ANDREW GOODMAN, BOARD MEMBER	6	three minutes for public comment per person, will
7	REBECCA LOPEZ KRISS, BOARD MEMBER	7	assist with timing. And the comments must be
8	NICHOLAS DEMA, BOARD MEMBER	8	related to the specific agenda item you have
9	ANDREA IMREDY SAAH, ESQ.	9	signed up to discuss.
10	CORNELIUS BROWN P.E, BOARD MEMBER	10	And we ask that there be no personal attacks
11	JENNY GREENBERG, BOARD MEMBER	11	or hate speech against anyone, including
12	ANGEL RODRIGUEZ	2000000	
13	MAJEEDAH RASHID, BOARD MEMBER	12	applicants, staff members, Board members,
14	LILY BERNADEL, ESQ.	13	attendees, or other members of the public. We
15	CRISTINA MARTINEZ	14	expect courtesy and respect for all in attendance.
16	CAROLYN TERRY	15	And that's that.
17	BRENNAN TOMASETTI	16	MR. WETZEL: Thank you, Andrea. Do you want
18	NILDA PIMENTEL-PEREZ	17	to call the roll?
19	RYAN GITTLER-MUNIZ	18	MS. SAAH: Yes. Okay. So we have Herbert
20	JEREMY BLATSTEIN	19	Wetzel?
21	ZANE KNIGHT	20	MR. WETZEL: Here.
22	PATRICIA DECARLO	21	MS. SAAH: Nicholas Dema?
23	RELINA BONILLA	22	MR. DEMA: Here.
24	ISAIAH FRANCO	23	MS. SAAH: Andrew Goodman?
		24	MR. GOODMAN: Here.
	Page 3		Page 5
1	PROCEEDINGS (10:00 a.m.)	1	MS. SAAH: Cornelius Brown?
2		2	MR. BROWN: Here.
3	MR. WETZEL: Are you being sued? At the Land	3	MS. SAAH: Maria Gonzalez?
4	Bank Board of Directors for the month of September	4	MS. GONZALEZ: Here.
5	2025. Andrea?	5	MS. SAAH: Kelvin Jeremiah?
6	MS. SAAH: Yes. Good morning, everyone.	6	MR. JEREMIAH: Present.
7	Prior to today's meeting, the Board held an	7	MS. SAAH: Michael Johns? Majeedah Rashid?
8	executive session at which a representative of the	8	MS. RASHID: Here.
9	administration updated them about progress on the	9	MS. SAAH: Darwin Beauvais?
10	Land Bank's assessment, which is being managed by	10	MR. BEAUVAIS: Here.
11	Guild House Consultants, so. I also wanted to	11	MS. SAAH: Jenny Greenberg?
12	draw your attention to the fact that the public	12	MS. GREENBERG: Here.
13	comments are not being read anymore into the	13	MS. SAAH: Rebecca Lopez Kriss?
	record. They will be attached to minutes. The	14	MS. LOPEZ-KRISS: I'm here.
14	public comments that were received prior to the	15	MS. SAAH: All right. 10 of 11 members are
15	meeting, we have made copies of everything.	16	present, so we have a quorum and can proceed.
16	Everything has been forwarded to the Board. If	17	MR. WETZEL: Thank you, Andrea. Item two on
17	you'd like a copy of any public comments received	18	the agenda is the approval of the minutes of the
18	prior to the meeting, they are over there on the	19	meeting of August 12th, 2025. Those minutes were
19	table. And that's that.	20	distributed to the Board members. May I get a
20	And then I also wanted to list the rules for	21	motion to adopt those minutes?
21	public comment, which are in the memo that's	22	MR. BEAUVAIS So moved.
22	attached to the agenda. If you wish to comment on	23	MS. GONZALEZ: Second.
23	a particular item, we ask that you sign up on the	24	MR. WETZEL: Motion's been made a properly,
24	T and the same and the same are		marana. Hoston o boot made a property,

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	The state of the s		The state of the s
1	Page 6 seconded to approve the minutes of the meeting of	1	Page 8 MR. JEREMIAH: the resolution.
2	August 12th, 2025. All in favor say aye.	2	MR. WETZEL: Yes.
3	(Chorus of ayes.)	3	MR. JEREMIAH: I given the Council members
4	MR. WETZEL: Opposed, nay. Ayes have it.	4	lack of support, doesn't that render our decision
5	Executive Director's Report.	5	moot, if she's not going to introduce that in
6	MR. RODRIGUEZ: Good morning, Mr. Chair.	6	Council?
7	Today I do not have a Executive Director's report.	7	MS. SAAH: The Board and Council's decisions
8	MS. SAAH: No, there is no Director's Report.	8	are separate processes. And the Board's
9	MR. WETZEL: Okay. Then let's go to Item 4.	9	responsibility is to vote on a qualified
10	MS. MARTINEZ: Good morning, Chair, Board	10	application. It's your decision how to vote, but
11	Member, and the public. My name is Cristina	11	Council support is not required in order for the
12	Martinez, Development Specialist, presenting	12	Board to approve a disposition. Two entirely
13	Agenda Item 4A. Today we're asking the Board to	13	separate entities. Hope that answers the
14	authorize a resolution for the disposition of the		question.
15	following properties to Civetta Property Group,	15	MR. BEAUVAIS: Okay. So I, I, I have a
16	LLC, to develop 30 single-family homes in the 7th	16	question. So it says it was unsolicited. So do
17	Council District. 15 units will be two stories,	17	we know if the developer even spoke to the Council
18	containing three bedrooms and two bathrooms	18	person?
19	without a basement.	19	MR. JEREMIAH: The developer's here, they
20	The other 15 units will be three stories and	20	just speak to the director. Would you like for
21	contain three bedrooms and two bathrooms without a	21	her to address the Board?
22	basement, at 1,375 square feet. The homes fit	22	MR. BEAUVAIS: I would like that.
23	within the context of the neighborhood. They will	23	MR. JEREMIAH: The letter does state that the
24	be sold to households with incomes at or below 100	24	
	Page 7	1	Page 9
1	Page 7 percent of AMI, for a maximum sale price of	1	Page 9 MR. BEAUVAIS: Oh. And I would like to know
1 2		1 2	
	percent of AMI, for a maximum sale price of	7000	MR. BEAUVAIS: Oh. And I would like to know
2	percent of AMI, for a maximum sale price of 280,000. All homes will be eligible for the Turn	2	MR. BEAUVAIS: Oh. And I would like to know the nature of that conversation.
2	percent of AMI, for a maximum sale price of 280,000. All homes will be eligible for the Turn The Key Program. The application was unsolicited	2	MR. BEAUVAIS: Oh. And I would like to know the nature of that conversation. MS. TOMASETTI: Sure. Brennan Tomasetti. Do
2 3 4	percent of AMI, for a maximum sale price of 280,000. All homes will be eligible for the Turn The Key Program. The application was unsolicited and evaluated pursuant to Disposition Policy. An	2 3 4	MR. BEAUVAIS: Oh. And I would like to know the nature of that conversation. MS. TOMASETTI: Sure. Brennan Tomasetti. Do you want me to spell or just answer the question?
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1	Page 10 approximately three or four property tours for	1	Page 12 MR. BEAUVAIS: Okay. So you didn't talk to
2	members of the community that were interested in	2	the Councilperson prior to?
3	seeing our product, both a completed product and a	3	MS. TOMASETTI: We typically do not.
4	series of behind the scenes construction, so that	4	MR. BEAUVAIS: Okay. That's all right.
5	they could see the underlying workings of our	5	MS. TOMASETTI: Oh, I'm sorry.
6	properties and the quality of our homes. On July	6	MR. BEAUVAIS: Thank you.
7	24th, we held the second community event at the	7	MS. TOMASETTI: Yeah, of course. Of course.
8	preferred location. There were approximately 33	8	Thank you. Any other questions while I'm here?
9	people in attendance.	9	MS. GONZALEZ: I just have a question.
10	On August 13th, which was to be the day of	10	MS. TOMASETTI: Yeah.
11	the first educational seminar, the Council Office	11	MS. GONZALEZ: Pretty much, the proposal that
12	canceled the day of the event and said that we	12	you presented to us at the last Board meeting
13	could not conduct the educational seminar for the	1000	remains unchanged?
14	community. They requested	14	MS. TOMASETTI: Correct.
15	MR. BEAUVAIS: Can we pause	15	MS. GONZALEZ: Okay. Thank you.
16	MS. TOMASETTI: Yes, of course.	16	MS. TOMASETTI: Yes. Any others? Okay.
17	MR. BEAUVAIS: What do you mean by	17	Thank you.
18	educational seminars?	18	MR. WETZEL: Andrea, you did cover the change
19	MS. TOMASETTI: So our company, we recognize	19	in the policy, that public comments received have
20	that for a first-time homebuyer, there's a lot of	20	been made available for everyone?
21	learning to be had here, right? It's a scary	21	MS. SAAH: Yes, yes, but I will just
22	proposition to buy your first home, particularly	22	summarize
23	if that's not something, you know, obviously,	23	MR. WETZEL: Yeah.
24	you've done before or perhaps even members of your	24	MS. SAAH: that briefly. So we received
	journe delle perere er perimps even members er jour		. By bland bland bland, be no local ou
0.00			
	with the second		
1	Page 11 community have done before. And then the Turn the	1	Page 13 two comments, public comments in reference to this
	community have done before. And then the Turn the		two comments, public comments in reference to this
1 2 3	community have done before. And then the Turn the Key benefit is also a layer on top of that. So we	1 2 3	two comments, public comments in reference to this particular agenda item. They were both given to
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2	community have done before. And then the Turn the Key benefit is also a layer on top of that. So we have a full-blown, like, presentation that we take out in the communities to help them understand	2	two comments, public comments in reference to this particular agenda item. They were both given to the Board. One was received this morning and therefore given to the Board in person. But we
2 3 4 5	community have done before. And then the Turn the Key benefit is also a layer on top of that. So we have a full-blown, like, presentation that we take out in the communities to help them understand what the process is going to look like, what Turn	2 3 4	two comments, public comments in reference to this particular agenda item. They were both given to the Board. One was received this morning and therefore given to the Board in person. But we received a letter from Ceiba stating that they
2 3 4 5 6	community have done before. And then the Turn the Key benefit is also a layer on top of that. So we have a full-blown, like, presentation that we take out in the communities to help them understand what the process is going to look like, what Turn the Key is, what Turn the Key isn't, how they	2 3 4 5	two comments, public comments in reference to this particular agenda item. They were both given to the Board. One was received this morning and therefore given to the Board in person. But we received a letter from Ceiba stating that they asked the Board not to approve the, the this
2 3 4 5	community have done before. And then the Turn the Key benefit is also a layer on top of that. So we have a full-blown, like, presentation that we take out in the communities to help them understand what the process is going to look like, what Turn the Key is, what Turn the Key isn't, how they would go about qualifying.	2 3 4 5 6 7	two comments, public comments in reference to this particular agenda item. They were both given to the Board. One was received this morning and therefore given to the Board in person. But we received a letter from Ceiba stating that they asked the Board not to approve the, the this particular disposition. And they're asking that
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1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Page 14 the position of residents and all the RCOs, she's asking that the Board not approve this disposition. She does not support it. MR. WETZEL: Thank you, Andrea. MS. SAAH: I'm sorry, both of these will be attached to the minutes. MR. WETZEL: Thank you, Andrea. And do we have any additional people signed up? MS. SAAH: There's nobody MR. WETZEL: None? MS. SAAH: who has signed up here MR. WETZEL: Thank you. This is a public comment period. So, the first person who signed up, it's Nilda, is it Pimentel? MS. PIMENTEL-PEREZ: Yes, Pimentel. MR. WETZEL: Please come forward. Thank you. MS. PIMENTEL-PEREZ: Thank you. Good morning. MR. WETZEL: Good morning. MS. SAAH: Good morning. MS. PIMENTEL-PEREZ: Mr. Chairman, Board members, and staff, I'm speaking on behalf of the Norris Square Community Action Network, which is	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Page 16 homeownership projects absent a PHDC subsidy, second mortgage. So mindful of that, we made recommendations to the Councilwoman on how PHDC could expand accessibility and affordability for potential homebuyer subgroups, the people that we advocate for, that make less than \$52,000 a year. We also made a recommendation for the Councilwoman to approach PHDC and recommend how they may be able to come up with a formula to ensure an equitable distribution of the number of homes. Not necessarily the majority, but a number of homes offered at a lower price point. So, when a developer representing the building industry reaches out to community representatives, as was the case of Mr. Mo Rushdy at the last Land Bank Board meeting, and does so at a critical time, we listened. And despite the deep disagreements and tensions that we've had in the past, we believewe took him seriously, and now we believe that we have a path for negotiations and reaching common ground. The local CDC obviously play a critical role in this process, and we expect them to be
1 2 3 3 4 4 5 6 6 7 8 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Page 15 association under coordinating RCO for the area. Our group wants to sort of restate its position regarding the transfer of lots to the Civetta Group. The reasons for our position, and for consistently opposing many of these projects, were presented at last month's Land Bank meeting. What I want to highlight, if I may, some of the main points that we made at, at that meeting, which were also included in the letter that we sent to the Councilwoman back in July, I think it was July 2nd. And I'll reference that in the points on that letter today. Among other things, we asked the Councilwoman, that before any projects of this nature were approved through the Turn the Key program, crucial policy reforms needed to be implemented. And, as you stated at the, the last meeting, that issue is out of your work scope. We cannot lose sight of the fact that transfer of these lots are intrinsically linked to PHDC subsidy, the second mortgage. And the Turn the Key program cannot function without city-owned land. And similarly, the Land Bank's Board cannot	24 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Page 17 given the local market realities and the political environment that we're in, that not a single entity can develop all the lots by itself. So we believe that good faith prevails now with Councilwoman Lozada and Mr. Rushdy advocating before PHDC. MR. RODRIGUEZ: Can I just make a point of clarification? MS. PIMENTEL-PEREZ: Yes. MR. RODRIGUEZ: Mr. Rushdy does not have a proposal before MS. PIMENTEL-PEREZ: No, we understand that. MR. RODRIGUEZ: It's Tomasetti is the name of the developer, and Civetta is the name of the company. MS. PIMENTEL-PEREZ: No MR. RODRIGUEZ: You keep referring to Mr. Rushdy, which was a project that was a year and a half ago. MS. PIMENTEL-PEREZ: No, I understand, but I'm speaking to the issue of process and allowing the community, the major stakeholders in the community, to engage in a dialogue that will lead

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1	and affordable to the people that we advocate for.	1	MS. PIMENTEL-PEREZ: Yes, sir. At this
2	So we made reference to him, because that was	2	moment, yes.
3	memorialized in the minutes of this Land Bank	3	MR. BEAUVAIS: So are you saying that you do
4	meeting. He made the statements at the last Board	4	not want these lots to ever be developed?
5	Meeting, and we took him seriously, and we reached	5	MS. PIMENTEL-PEREZ: No, not to ever be
6	out because we believe that good faith prevails,	6	developed.
7	that we don't want to continue procrastinating.	7	MR. BEAUVAIS: Okay. So you are saying that
8	We don't want to continue delaying the	8	you prefer some sort of development that you will
9	development of these lots that are so crucial.	9	approve, right? So, in other words, you're saying
10	And that I believe that we have an opportunity	10	that, that this particular developer hasn't done
11	here to really work something out where	11	what you like in order to get this done, because
12	everybody's going to come out a winner, if you	12	you do want this developed?
13	will, and it will save time, energy, and	13	MS. PIMENTEL-PEREZ: Well, yes, we want
14	resources, and money on the palm for everyone.	14	MR. BEAUVAIS: Okay.
15	So you may be surprised that at the next	15	MS. PIMENTEL-PEREZ: all kinds of
16	Board Meeting of the Land Bank, we may be here	16	development, even in the interim. Well
17	supporting a project and not necessarily opposing	17	MR. BEAUVAIS: No, I'm not saying all kinds.
18	every single project that is presented. So	18	I'm saying this.
19	MR. BEAUVAIS: So	19	MS. PIMENTEL-PEREZ: No, this one in
20	MS. PIMENTEL-PEREZ: what we're asking is	20	particular we opposed a month ago and today.
21	for you to give negotiations a chance and to vote	21	MR. BEAUVAIS: Now, let me say today, these
22	no. That's the reason why I shift your attention	22	lots
23	to the process, because I think that the process	23	MS. LOPEZ-KRISS: Stop interrupting him.
24	should be respected, and you should give an	24	MS. PIMENTEL-PEREZ: No, no, no.
	Page 19		Page 21
1	Page 19 opportunity, give negotiations a chance.	1	Page 21 MR. BEAUVAIS: Stop interrupting me. These
1 2		1 2	MR. BEAUVAIS: Stop interrupting me. Page 21 These lots
	opportunity, give negotiations a chance.		MR. BEAUVAIS: Stop interrupting me. These
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	Page 22		Page 24
1	And we felt that, while we enter into this	1	MS. PIMENTEL-PEREZ: Mm-hmm.
2	dialogue and figure out what is a more equitable	2	MR. JEREMIAH: If Civetta comes to you and
3	model, that we would entertain any proposal from	3	your colleagues with a proposal that says, "You
4	any developer that, that provided an equitable	4	know, we'll build 15 market rate units and we'll
5	number of, of houses at a lowest price points. So	5	lower the price point for the affordable 15
6	we are open to that.	6	others." Would that be something that you would
7	MR. BEAUVAIS: And that's fair.	7	seriously consider? What would be the framework
8	MS. PIMENTEL-PEREZ: And it's, it's because	8	that would get you get you guys to a place
9	we want the process to be give to give other	9	where you can meaningful engage in what you call
10	process a chance to see if we can come up with	10	negotiations?
11	something better. And, like I said, probably will	11	MS. PIMENTEL-PEREZ: We'll consider the
12	surprise you at the next meeting. It could be the	12	proposition of supporting some market rate. And
13	Civetta Group, it could be any other developer.	13	I'm speaking for my group. And just keep in mind,
14	If, if they present a proposal that we believe	14	please, our group does not hold, own, develop, or
15	fits or include all the alignments in that	15	manages property or land. So we have we have a
16	framework that we have come up with, then we will	16	skin in the game, so to speak, but we don't have a
17	support it. We have no at least our group will	17	financial interest. We're advocates. Our
18	have no problems about supporting a project like	18	interest is to make sure that this program becomes
19	that.	19	more accessible and affordable to working people,
20	MR. BEAUVAIS: That's fair.	20	credit-worthy working people making under \$52,000
21	MS. LOPEZ-KRISS: I, I have a good question.	21	a year.
22	MS. PIMENTEL-PEREZ: Yes.	22	So on your question, I think it's a matter of
23	MS. LOPEZ-KRISS: Are, are you is there no	23	figuring out a formula that is fair. I won't be -
24	further conversation at all, with this particular	24	- I cannot speak to the number, the actual number,
9			
	Page 23		Page 25
1	developer? Like this is in your organization's		but it has to be a formula that is agreed by
2	developer? Like this is in your organization's feelings, are you you don't think you'd ever	2	but it has to be a formula that is agreed by everybody because our group doesn't make that
2	developer? Like this is in your organization's feelings, are you you don't think you'd ever come to an agreement?	2	but it has to be a formula that is agreed by everybody because our group doesn't make that decision. That has to be that has to come from
2 3 4	developer? Like this is in your organization's feelings, are you you don't think you'd ever come to an agreement? MS. PIMENTEL-PEREZ: You always frame the	2 3 4	but it has to be a formula that is agreed by everybody because our group doesn't make that decision. That has to be that has to come from a consensus among all the groups involved,
2 3 4 5	developer? Like this is in your organization's feelings, are you you don't think you'd ever come to an agreement? MS. PIMENTEL-PEREZ: You always frame the arena for compromise, always. So I'm I cannot	2 3 4 5	but it has to be a formula that is agreed by everybody because our group doesn't make that decision. That has to be that has to come from a consensus among all the groups involved, including the CDC.
2 3 4 5 6	developer? Like this is in your organization's feelings, are you you don't think you'd ever come to an agreement? MS. PIMENTEL-PEREZ: You always frame the arena for compromise, always. So I'm I cannot speak for the CDCs in the area, for the group, I	2 3 4 5 6	but it has to be a formula that is agreed by everybody because our group doesn't make that decision. That has to be that has to come from a consensus among all the groups involved, including the CDC. MR. JEREMIAH: No, I, I, I understand that.
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        MS. THOMAS: I think, personally, I'm trying
                                                                 MS. TOMASETTI: I'll just say as a -- as a
2 to understand if there is a path forward here.
                                                         2 way of being, our company does our very best to
3 And I'm not sure I understand that yet. So is
                                                         3 engage with the community and understand what is
4 there any place for market rate housing to
                                                         4 needed, and come up with options that, that fit.
5 subsidize lower cost units? With -- is that
                                                         5 That said, we have in the past, proposed a
6 acceptable to your group in any way?
                                                         6 combination of market rate and affordability, and
7
        MS. PIMENTEL-PEREZ: I, I believe I, I
                                                         7 it went nowhere. I know that Mo Rushdy, who also
8 mentioned that. That that is --
                                                         8 has proposed such in this district, it's a
9
        MS. THOMAS: You're okay with it.
                                                         9 combination of 60 percent AMI and market rate,
                                                        10 that, too, has not been enough.
10
        MS. PIMENTEL-PEREZ: That is certainly
11 something. The, the detail is, you know, there's
                                                        11 So we're struggling with, like, how to get there,
12 a subtext --
                                                        12 right. So we've heard, "We want mix," and we've 13
13
        MS. THOMAS: Right, right. That was always -
                                                        proposed that, it doesn't go anywhere. We want --14
14 -
                                                        and then we've heard, "We want 100 percent
15
        MS. PIMENTEL-PEREZ: It's a distribution,
                                                        15 affordability," and we found a way to do that, and
                                                        16 that, since then, has been what we've put forward.
16 yeah, and the percentage.
        MS. THOMAS: But I don't know if that means
                                                        17 Let's just go with 100 percent affordability
17
                                                        18 because that seems to be what the majority of
18 that there's a path forward.
19
        MR. JEREMIAH: I don't know either.
                                                        19 folks want and need.
20
        MS. PIMENTEL-PEREZ: The, the -- for us,
                                                              MS. LOPEZ-KRISS: Right.
21 there is a path forward. And that is, I mentioned
                                                               MS. LOPEZ-KRISS: With this particular proposal,
                                                        2.1
22 earlier that in the interim, any proposal that is
                                                        22 have you made that?
23 submitted unsolicited, including unsolicited, will
                                                              MS. TOMASETTI: We have not -- we have not
24 be seriously evaluated. And if it meets some of
                                                        24 proposed a combination of market rate and a lower
                                              Page 27
                                                                                                      Page 29
1 the requirements that we have, that there's no
                                                         1 affordability with regard to this specific budget.
2 reason why we should reject it if we feel that
                                                                MS. MARTINEZ: Is it something you would
3 it's, it's good for the community. But the
                                                         3 think about? Is it -- I mean, I guess the point
4 Civetta specifically, as it has been developed, it
                                                         4 is, like, do we table this, like, what, what do we
                                                         5 do with this?
5 is not acceptable to us.
        MR. WETZEL: Thank you. Any other questions
                                                                 MS. SAAH: Can I just point out that under
6
7 --
                                                         7 the Disposition Policy, any major change of more
8
      MR. JEREMIAH: Yeah.
                                                         8 than 15 percent in price, whatever, is a new
        MR. WETZEL: -- from the Board?
                                                         9 application, must be submitted new, vetted new,
10
        MR. JEREMIAH: Yes. May I ask a question of
                                                        10 and presented as a new project.
11 Civetta? Civetta, may I -- I think -- I think her
                                                        11
                                                                MS. LOPEZ-KRISS: Thank you.
                                                                MS. TOMASETTI: And I would just like to say
12 hand was up to speak, Mr. Chair. Civetta person,
13 I think her hand was up --
                                                        13 in terms of affordability, I keep hearing the
      MS. THOMAS: Sure.
                                                        14 number of like $53,000 a year or less. I'll say
15
        MR. JEREMIAH: -- to speak. I'm just
                                                        15 that obviously, the interest rates vary, but we
16 curious. I was trying to get to a place where --
                                                        16 have absolutely had homebuyers in that range
17 and I think my fellow commissioner was as well,
                                                        17 qualify at -- for our product. And I'm not an
18 trying to figure out if there is a path forward
                                                        18 expert in the lower-income housing needs and, and
19 that the parties would be willing to engage in,
                                                        19 the best way to solve that issue, but I do think
20 that could lead to some resolution of the issue?
                                                        20 it becomes a little bit dangerous if we start to
21 Is there a willingness on your part to continue to
                                                        21 put people in homes that aren't making a certain
22 negotiate to find a resolution with the community-
                                                        22 amount of money, because what about the
23 based organizations with regard to those 30
                                                        23 maintenance of the home for the long-term
24 parcels?
                                                        24 feasibility?
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1	It's one thing to put somebody in a brand-new	1	And some of these things in our purview, are just
2	construction home, it's another thing to say like	2	not feasible in terms of being able to
3	10 years down the road the roof's gone or	3	MR. BEAUVAIS: But, in fairness, I did not
4	something else is gone, that they have to be able	4	hear her say that here. I didn't hear her talk
5	to handle. You have to be at a certain income	5	about setback and parking, you know, I heard about
6	bracket to be able to sustain that. So this	6	
7	isn't, as you all know, this is not a solid	7	MS. TOMASETTI: But these are conversations
8	solution for all of the affordability issues in	8	that also occur.
9	the City of Philadelphia, but it is an incredible	9	MR. BEAUVAIS: I heard about affordability,
10	step forward for a big piece of the problem.	10	so I'm just curious.
11	MS. GONZALEZ: Let me just say something, I'm	11	
		12	MS. TOMASETTI: Yes, yes, yes. But those are
12	sorry. Low income people want the same thing as		conversations that also occur with the community.
13	any other income people	13	
14	MS. TOMASETTI: Sure.	14	MR. BEAUVAIS: And you decide
15	MS. GONZALEZ: first and foremost. So I	15	MS. TOMASETTI: if, if it's now well,
16	think that saying that is really, you know,	16	the parking, the parking is yes, it's not
17	disrespectful to lower income households, I just	17	something
18	say that. And also my issue, you know, with this,	18	MR. BEAUVAIS: And you decided to just forego
19	you know, as this proposal as presented, is that	19	and just move forward?
20	we hear, hear all over and over, how lower income	20	MS. TOMASETTI: We, we were seeing cases like
21	households, 80 percent of AMI or below, have	21	this again, there's going to be all sorts of
22	purchased homes, but yet we haven't seen the track	22	opinions from every community that we go into. We
23	record and we don't and so if that is the case,	23	can't
24	then why not, you know, make a certain number of	24	MR. BEAUVAIS: But I'm asking your opinion.
_		-	
	D 21		Page 22
1	Page 31 the homes, you know, available to lower income	1	Page 33 MS. TOMASETTI: My opinion of? Sorry, just
1 2	the homes, you know, available to lower income	1 2	MS. TOMASETTI: My opinion of? Sorry, just
2	the homes, you know, available to lower income brackets if they do qualify. MS. TOMASETTI: So first of all, I apologize.	2	MS. TOMASETTI: My opinion of? Sorry, just so I'm answering your question MR. BEAUVAIS: My question is, how did we end
2	the homes, you know, available to lower income brackets if they do qualify.	2	MS. TOMASETTI: My opinion of? Sorry, just so I'm answering your question
2 3 4	the homes, you know, available to lower income brackets if they do qualify. MS. TOMASETTI: So first of all, I apologize. I mean no disrespect at all. I just wonder about how someone at a bracket of that type of income is	2 3 4	MS. TOMASETTI: My opinion of? Sorry, just so I'm answering your question MR. BEAUVAIS: My question is, how did we end up here? You negotiated with them, they talked to
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	Delical Ad		Division of
1	Page 34 of you as the developer specifically?	1	Page 36 that has been vetted by the staff and is qualified
2	MS. TOMASETTI: I don't know that we	2	and is presented to the Board, then if it's 15
3	MR. BEAUVAIS: Setback in parking.	3	percent or more, then it has to be re-vetted, re-
4	MS. TOMASETTI: ever got there. Setback	4	evaluated, and brought before the Board as a
5	in parking was huge on the list. It was a very	5	different application, so. And the developer
V250		90.00	-
6	strongly contested item.	6	to speak to your first part of that question, the
7	MR. JEREMIAH: On the affordability question	7	developer can choose to withdraw. That's a
8	though, because what we hear, we didn't hear	8	other developers have said after two attempts
9	MR. BEAUVAIS: 200,000.	9	they're, they're tired of the process and just
10	MR. JEREMIAH: I'm sorry, may I	10	wish to withdraw altogether.
11	MR. BEAUVAIS: \$200,000	11	MR. RODRIGUEZ: You need to qualify that.
12	COURT REPORTER: I'm sorry, there's crosstalk.	12	MS. SAAH: Yes.
13	I need one person speaking at a time, please.	13	MR. RODRIGUEZ: You've invested too much money
14	MR. WETZEL: Yes, please, one at a time.	14	in pre-development to continue the process.
15	MS. TOMASETTI: There was certainly talk of	15	MS. SAAH: Yes.
16	having a price point of 200,000, and our	16	MR. RODRIGUEZ: It's not that they're tired,
17	constraint there is not and we talked about	17	it's that
18	this, right. This is our third round on this	18	MS. SAAH: Sorry.
19	project at the Board. The last time we were here,	19	MR. RODRIGUEZ: it is the it's a
20	we were talking about the fact that we are unable	20	financial business decision to stop coming to the
21	to build at that price point, and so should there,	21	Board if they do not believe the Board will
22	and could there be further subsidy? Perhaps, but	22	approve it. So don't it's not about fatigue,
23	we are not able to solve that problem. That's a	23	it's a real business decision, so.
24	different problem that needs to be solved	24	MR. JEREMIAH: But I think that I, I, I will
	Page 35		Page 37
1 2 3	Page 35 elsewhere. But we, we cannot build under that, unfortunately. MR. JEREMIAH: I get it. I get it.	1 2 3	Page 37 just note that the practical implication of lack of community support and, in this case, lack of support by the member for the Seventh, the Council
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1	Page 38 beside myself, because I, frankly, I don't know	1	Page 40 related to the process. I know that in certain
2	what the hell I'm doing on this Board, to be	2	Council districts, you know, certain Council
3	honest. I, I don't I don't get this process.	3	people do not like side yards, so those are not
4	MS. SAAH: So it is	4	introduced, right. Some of them may not want
5	MR. JEREMIAH: I don't get it because it	5	gardens, and those are not introduced. But I
6	doesn't result in, in what the outcomes that I	6	think there needs to be more collaboration between
0.8		35	
7	think we want to see. The Mayor has an ambitious	7	the Land Bank and Council to establish priorities for their districts so that we're not here
8	home initiative that we're trying to be supportive	8	
9	of. We're hearing from the community	9	spinning our wheels and making developers invest
10	organizations that there need to be lower price	10	time and money on a project that they know it's
11	points. That cannot be on the developer. And I	11	not going to get to the finish line.
12	think I've said it before, and I, I hate to do it	12	So I think there's something that needs to
13	again. This is a question of dollars and cents.	13	happen, you know, aside from this meeting and
14	We cannot ask a developer who is paying	14	aside from this project, to have those real
15	\$225,000 to build a product, to sell that product	15	conversations so that, you know, when, you know,
16	at \$200,000 without a substantial subsidy coming	16	proposals come before the Board, they have a fair,
17	from somewhere. Somebody has to pay for it,	17	you know, expectation of getting approved at the -
18	right? I won't do it. At PHA, I would not do	18	- at the end.
19	that. And we receive a whole lot of subsidies	19	MR. WETZEL: Thank you, Maria. Ryan
20	that allows folks to, to make this product work.	20	Gittler-Muniz?
21	The average household income for a PHA client is	21	MR. GITTLER-MUNIZ: Just a public comment.
22	\$24,000. The average rent is \$365, regardless of	22	MR. WETZEL: I'm sorry, I can't hear you.
23	unit size.	23	MS. LOPEZ-KRISS: He said not this section.
24	I don't know where you will be able to do	24	MR. WETZEL: Never mind. Jeremy Blatstein?
1	Page 39 that in any world, other than the substantial	1	Page 41 MR. BLATSTEIN: Hello, Board. My name is
2	subsidy that goes into those products that we're	2	Jeremy Blatstein. A couple things that I just
3	putting in. We make no money from this, and we're	3	want to make clear, right. This is a continuation
4	asking a community-based we're asking a	4	of the project, right, so things that were
5	developer to come out-of-pocket to do this and to	5	discussed last week, Darwin, when you were not
6	do it on goodwill? This is a business for them.	6	here, that were kind of covered. So I just wanted
7	For God's sake, man, why am I here, Herb?	7	to make sure that was clear in terms of some of
8	MR. WETZEL: You have to answer your own	8	the points that were raised.
9	questions.	9	Second, the fact that Councilwoman sends a
10	MS. SAAH: So	10	letter for the date of the third meeting is kind
11	MR. WETZEL: I have to remain neutral as	11	of alarming. Like, this was heard two other
12	Chair.	12	times, and the third time she decided to send a
13	MS. SAAH: Okay. I was trying to	13	letter of opposition. Not really sure where that
14	MR. JEREMIAH: The frustration	14	goes, and I don't think that that's really fair of
15	MS. SAAH: explain that this is the way	15	the process.
16	I have no judgment that the	16	Secondly, this letter doesn't make sense. If
17	MR. JEREMIAH: I get it.	17	you look at the bottom paragraph in the middle, it
18	MS. SAAH: ordinance was passed by City	18	says, "One of our concerns is that a considerable
19	Council.	19	number of residents who work for the City may not
20	MR. JEREMIAH: Andrea, I completely get it.	20	meet the eligibility requirements due to their
21	MS. LOPEZ-KRISS: Excuse me, are you taking other	21	salary." So are we talking about affordability or
22	comments? Do you have other people?	22	not? Because I'm not really sure which direction
23	MR. BEAUVAIS: I'm not done yet.	23	we're going in terms of this letter.
24	MS. GONZALEZ: I just want to say something	24	Also, she has been very clear that this is 30
		1	

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1	workforce housing homes, right. These are 30	1	MR. BEAUVAIS: Just one question. How are
2	homes that we're delaying, that are being stopped.	2	you connected to this project?
3	The point of this Land Bank is to dispose of	3	MR. BLATSTEIN: I am not connected at all,
4	property, not just to bank land. So in terms of	4	sir.
5	really going through qualified applications and	5	MR. BEAUVAIS: All right. Thank you.
6	this being part of a program that every single	6	MR. BLATSTEIN: Yeah, you're welcome.
7	member of City Council voted for, right, let's	7	MR. BEAUVAIS: Was he looking at me like
8	make that clear. Turn The Key is a program that	8	that?
9	each member of Philadelphia City Council voted in	9	MR. WETZEL: Brennan Tomasetti?
10	support of. The, the rules of that program are up	10	MR. BEAUVAIS: Do you want to come at me?
11	to 100 percent AMI.	11	MR. WETZEL: No, no, no, let's be
12	So, before we start saying, "Oh, does this	12	respectful.
13	Councilperson support this?" It makes zero sense	13	MS. SAAH: Yes.
14	that a member of Philadelphia City Council does	14	MS. TOMASETTI: I've covered a lot of what my
15	not support a program that they voted in support	15	notes said, but there were a few things, just for
16	of. And this Board should not be covered, to make	16	the record. When we were talking about the
17	your point, this should not this Board should	17	timeline earlier, I stopped at the educational
18	not cover for members of Philadelphia City	18	seminar that was planned on August 13th that was
19	Council. Because, if not, you'd let Philadelphia	19	cancelled by the councilperson's office the day
20	City Council vote on these proposals first, before	20	of, and our team was prepared, and had done a
21	this Board heard it. But that's not how this	21	great deal of work to conduct that session. We
22	process works.	22	scheduled it in postponement to September 3rd, so
23	So your job, is to vote on qualified	23	just the other day, same, same outcome.
24	applications. So to try to then put this all	24	The day of the event we reached out to
1	Page 43	9	Page 45
	this earnest on private developers, "Did you do this or that?" Is not fair to these developers.	1 2	confirm that the Council was ready to receive us at their office to conduct the homebuyer seminar,
2	And this is one developer. You want there to be	3	and we were told that we would have to reschedule.
	more minority developers in the City of	4	As has already been said here a number of times,
4 5	Philadelphia, but they come here and see what's	5	this is our third round on this project alone, and
	going on, and why would anybody want to jump	6	it just seems like, I know, and no, not just for
6		0.004	
7	through all these hoops?	7	our team, but certainly for our team as well,
	It's really a shame that this project really	70	we've consumed a great deal of time and resources. All of you have consumed a great deal of time and
10	is the best example of Turn The Key. And then we're talking about affordability? That makes no	9	
10		10	resources, and there's plenty of people behind the scenes putting in a ton of work, and it just seems
	sense to me, and Councilwoman Lozada, should be	10000	like it's all for naught, which is a shame.
12	ashamed that she sends this letter the morning of,	12	
13	against it. Because, again, this solves a piece	5,33658	Finally, we believe strongly in the Turn The
14	of the problem, and it's not like I'm not	14	Key program. We see homebuyers exit our office
15	really sure what she even means. Half this is,	15	almost on a daily basis at this point, and the
16	like, garbage.	16	level of just pride, and excitement, and true
17	And realistically, we need housing in	17	feeling of, like, change to their lives is
18	Philadelphia. The Civetta Group is, is doing	18	unbelievable. Just outside these doors earlier, a
19	that, and you should vote in support of this	19	woman shared with me her granddaughter walking
20	project to also support Mayor Parker's goal of	20	into a Turn The Key home her daughter, and then
21	30,000 homes, because each and every one of you	21	her granddaughter, as a surprise, seeing the home
22	are preventing 30 homes from getting built and	22	for the first time, and she broke down in tears.
23	will be put on you moving forward. Thank you.	23	It's just the impact that the program is
24	MR. WETZEL: Thank you. Go ahead.	24	having is phenomenal, and we hope that we can

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Page 48 1 continue bringing more affordable housing to the 1 public art from display, and to the point of 2 City of Philadelphia. Thank you. 2 public housing. I, again, I appreciate the MR. WETZEL: Thank you. Zane Knight? 3 mention of, like, issues within Land Bank and what MR. KNIGHT: Hello. Thank you for allowing 4 we can, like, do to address a lot of these issues, 5 me to speak, and thank you for voicing, you know, 5 and I share a lot of those concerns, and I also 6 some of the issues that I feel like, you know, 6 understand that a lot of our issues need to come 7 y'all see within the Land Bank, you know, as well 7 from, like, state and federal levels, but I also 8 publicly. I'm mostly just echoing a lot of what's 8 share our understanding that where -- we are where 9 already been said about the project, but there 9 we are at presently. Thank you very much. 10 were a couple of other points I wanted to bring MR. WETZEL: Patricia DeCarlo? 11 up. One being for specifically the lot 447 West MS. DECARLO: Thank you. Good morning, third 12 time. So let's get to the point. Number one, the 12 North Street, which is pictured in the packet here 13 at the top and is labeled with the address. 13 community meeting that was hosted by this You'll see that there is a mural here on this 14 developer was way outside of the neighborhood. 15 -- on the side of the connecting house. The title 15 They had to be pulled in and written to, to give a 16 of the mural is Camilla, or Camilla -- Camille's 16 meeting at the neighborhood where they were 17 Dream. As somebody who's, like, been working with 17 proposing to build. And if you -- I don't want to 18 mural arts, I would, at the very least, if this 18 go into a lot of details, because you should know 19 project was unfortunately approved, I would 19 the details, you've already heard them, okay? 20 request that this particular lot be excluded from 20 So number two, when we requested a meeting in 21 that approval, due to the fact that the 21 the neighborhood, so that the neighborhood would 22 neighborhood has already seen issues with at least 22 know about it, knowing full well that they were 23 one, if not a couple of murals being covered. 23 scheduled to meet with you at this date, they gave So I don't see a benefit -- I mean, I see a 24 us a date for the meeting, because the date that 24 Page 47 Page 49 1 benefit to, like, the public art element, and 1 we had, we had already scheduled another meeting. 2 especially in our neighborhood, but I don't see a 2 So the date that they gave us was beyond the date 3 benefit to the fact that public money, City money, 3 of the meeting with you, which means you would 4 has gone from mural arts to put these public works 4 have approved it, we wouldn't have known, and then 5 on display and then to give away a lot that is 5 they would have had the community meeting and it 6 going to inevitably be developed and cover up what 6 would have been approved. 7 is supposed to be public artwork. And this work 7 So that's why we came here, and you stopped 8 has been here since 2004, so this work has been 8 them. So we had the community meeting at the 9 here for over 20 years now. So that's just one 9 community, and they came. Of all the votes that 10 point that I would like to address. 10 were done, two were in favor. Everything else was Also, to the point about Philadelphia needing 11 against, 20. What has been the response from the 12 housing, I feel like that is a misconstrued 12 neighborhood? And it's something that, with all 13 narrative, because we have a significant ratio of 13 due respect to the Land Bank and the mission and 14 usable houses and -- usable housing for people, a 14 the blah, blah, bleh, bleh, it's our neighborhood, 15 significantly ratio, more housing to, like, 15 it's our land, and we can't ask strongly enough, 16 homeless people and other people, so, you know, I, 16 to tell you, stop giving away our land at \$100 per 17 I find that narrative a little skewed, considering 17 lot, in order to gentrify the neighborhood and get 18 there is a disproportionate number of empty and 18 the people out of there. 19 available housing, far more than two units per 19 Do you know how many people are sleeping now 20 necessary individual. 20 in RVs, trucks? I'm sorry, PHA, what's your So yeah, those are, I believe, my only two 21 waiting list, waiting to receive to get a chance 22 at getting into public housing? Right? The 22 points, just the request for the one lot 23 displaying public art to not be given away and 23 Latino community, what's the percent at PHA 24 used for development, which would exclude that 24 compared to the need in that community? So what

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1 2 3 4 5	Page 50 you're doing, whether you like it or not, is making a decision for the neighborhood which is not beneficial. Period. End of story. Whether it's the Land Bank's fault, PHDC's fault, the Mayor's fault, I don't know. The	1 2 1 3 4 1 5 6	Page 52 isn't affordable to the median income in our neighborhood. It doesn't provide any parking off- street. Please drive through Norris Square at night so that you see all these cars that are part of people who live there, but don't have a place
6 7 8 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	developer's fault, it's not beneficial. It is not affordable to the neighborhood. So the word affordable in the City of Philadelphia has been misused to an extent and lied to people to an extent that is unforgivable. Number one, if you took out the, the outside counties that you're now including into the affordable numbers, that would lower the affordability and the median income way down. If you did the median income based on the income of the area where you're building, that would give you a sense of what's affordable. But to do the median income based on City of Philadelphia income and the surrounding counties, that's just a lie, that's fraud. It's never going to be affordable to a poor neighborhood, low income, like Norris Square. What it's going to do is it's going to gentrify.	6 1 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 8	to park off-street, because all these developments and multi-family developments have been done with no off-street parking. Sad. So understand that the decisions you make, have an impact on the neighborhood. It's not beneficial. Please vote no today. No more excuses, no more uh-huh, mm-hmm. Just know it does it doesn't benefit the neighborhood of Norris Square. Thank you. Have a great day. MR. WETZEL: Thank you, ma'am. And is the last one here, is it Relina? MS. BONILLA: Yes. MR. WETZEL: Vanelli? MS. BONILLA: Bonilla. MR. WETZEL: Bonilla. Thank you. MS. BONILLA: Hi. My name is Relina Bonilla, and I am a community member of Norris Square, also part of the RCO community of Norris Square. And
12 13 14 15 16 17	Page 51 the neighborhood came. If you go to Norris Square right now, you will find small houses, two stories, in small streets. Medium-sized houses, median income, and medium-sized streets. Large houses, Victorian houses, and the larger streets. What that allowed was a mixed income neighborhood. What are we doing now? There's no mixed income. It's just not affordable to low income and working class. Last statement. I remember years ago being absolutely amazed. There was a family on welfare. The first bill that they always pay, the first bill they always paid was their housing bill, not the food bill, not the their housing bill. And so do not assume, like some people do, that because they have a lower income, they can't afford to pay, because they will be responsible and they will continue to fix it, because they	2 1 3 4 4 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Page 53 came to the meeting. And we had our community meeting, and a lot of questions were asked, including with Turning The Key. And my heart is saddened because there can't be a resolution to this. We want homes for our community. I don't want to see my older children move out from the community, because they can't afford the proposed mortgage rate that Turn The Key, as all Civetta have in place, as well as the price of the home, 280,000. I've been in the home, Mr. Civetta allowed us to go in, and I was very impressed, because he's trying to keep the homes built the way the community has it built from way back. I was excited to see that there was more than one bathroom, because nowadays a family needs more than one bathroom, especially when you're raising young children. I was not that the bathroom the start of the second that the second that the second that the second that the bathroom the start of the second that the second
18 19 20 21 22 23 24	will do it and their neighbors will do it. So please, Land Bank, look at your mission. It isn't to give away and gentrify the poor neighborhoods of Philadelphia. It is to provide use for the land that is beneficial to the community. This project is not beneficial. It	19 v 20 d 21 t 22 J 23	young children. I wasn't happy that the bathroom was on the third floor and the master bedroom was on the third floor because, as a parent, you want to make sure you are the closest to the front and back doors, not your children. He was willing to make arrangements if there was someone who was disabled to be able to, to

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1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Page 54 want to purchase the home, he was willing to make accommodations for that. And he was also willing to maybe make a first-floor bathroom if it was a senior citizen or senior citizens wanting to have their own home, who maybe have lived in an apartment all their lives. So it's got its pros and cons. But I will say this, I have an adult daughter who's raising two of her nephews. She's got a good-paying job working in the hospital, but paying car insurance, medical insurance, car payments, and trying to maintain the necessities, she would not be able to pay the mortgage price that has been offered by Turn The Key. Now, Turn The Key says, "Yes, we understand the 100 percent AMI," but Turn The Key said it would depend on the person's credit, it would also depend on what bank institution that they would process a loan. So there's the con. Because not everybody has good credit, but they're maintaining it and trying to build it. And not everybody's going to have the same bank person with the loan. So something has to give		Page 56 true, I have seen people in my generation move out of Philadelphia. I want our generation to continue to live and make it historical and be reminded this is where you grew up, this is where your grandmother, your grandparents. I want the ancestral and the history part to stay preserved. MR. WETZEL: Thank you thank you so much. That is it for people signed up? MR. FRANCO: Excuse me. I apologize, I wrote my name on this form late. Would it be okay if I give a brief statement? MS. SAAH: Yeah. Keep going. Please identify yourself. MR. FRANCO: Yes. Hello. My name is Isaiah Franco, I'm here representing Ceiba-LEDC. I just wanted to speak, and again echo her letter. After listening through everything today, I wanted to say that the Seventh Councilwoman is working on a plan that could perhaps be that framework that you were talking about, moving forward and having Council District goals for these housing initiatives. I just wanted to echo her letter, and highlight that we appreciate the opportunity
24	and take there when it comes to Turn The Key.	24	to tour these houses.
1 2 3 4 5	Page 55 And, and I understand that Turn The Key is willing to offer their 10,000 plus the other grant, but they also said it depends on the person's base credit. We have certain people that live in our community that are going to college and working,	1 2 3 4 5	Page 57 We appreciate the work that Civetta has done, but we want to trust the process and ensure that this will be able to get through to the Councilwoman on time for it to be approved. That's it, we've been here for a while. Thank you
6 7 8 9	but not getting an not getting the affordable pay rate, because Pennsylvania has a problem with that. So that's why we want affordable housing. When we had the meeting, yes, someone shouted out,	6 7 8 9 10	all. MR. WETZEL: Thank you. As Chair, I sort of have to stay neutral in things, but I think we've reached a point where we're talking about process versus policy and affordability issues and
11	"How about 200,000?" But that's not what we	11	community input. There's a lot going on here.

12 asked. We were -- someone had said, "How about if | 12 Our mission is either to approve or disapprove 13 you would go maybe 250,000 or 230,000?" He said 14 no, he couldn't do it. And I understand the 15 economy is hard and tight for everyone. And 16 business is business, you're trying to make an 17 income. 18 You got to pay your employers who work 19 underneath you, you got to support yourself and 20 your family. And that's very understandable. But

22 we keep coming back and, and fighting this, and 23 fighting us, something has to come out. An 24 agreement has to be made, you know. And it's

21 something has to break. And if nothing breaks and

11 community input. There's a lot going on here. 13 dispositions, but it's almost impossible to do so 14 when you have such policy issues in the states, 15 and you're almost asking us to decide the fate of 16 certain communities with the outcomes that they 17 may result from this. It's also very difficult to deal with a two-18 19 step process where it's both our vote and 20 Council's vote, and I understand that. From a 21 process perspective today, as Chair, I need to 22 call the question, and that's my, my job today, 23 not to deal with all the other random occasions, 24 but you, as Board members, are, you know, free to

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                                                                                                          Page 60
                                                                 MR. WETZEL: Thank you, sir. Thank you,
1 express yourself in your vote for this matter. So
2 I'm going to ask the Board, is there a motion to
                                                                  MR. GITTLER-MUNIZ: Hi. My name is Ryan
3 adopt?
        MR. BEAUVAIS: Motion to adopt.
                                                           4 Gittler-Muniz, I'm from the Iglesias Garden.
4
                                                           5 I was here two months ago, asking about the status
5
        MR. WETZEL: Is there a second?
                                                           6 for our application. It's been eight months now
        MR. JEREMIAH: Second.
                                                           7 since we submitted our revised PDA Agreement. We
7
        MR. WETZEL: Motion's been made and properly
                                                           8 originally submitted our garden application back
8 seconded. To approve this resolution, I think we
                                                           9 in 2020, so I'm here again to ask if there's any
9 need to do it by roll call?
10
                                                          10 updates. Last time I was here, two months ago,
        MS. SAAH: Yes. So I will do that. Darwin
                                                          11 folks mentioned that by the end of the summer,
11 Beauvais?
                                                          12 we'd be hoping to have the updated PDA. So here
        MR. BEAUVAIS: Aye.
                                                          13 to ask you --
        MS. SAAH: Majeedah Rashid?
13
                                                          14 MR. WETZEL: Do we have any updates?
        MS. RASHID: No.
                                                          15
                                                                MR. GITTLER-MUNIZ: Any updates?
        MS. SAAH: No? Okay. Maria Gonzalez?
                                                                 MS. SAAH: Yes. I mean, it is currently
      MS. GONZALEZ: No.
16
                                                          17 being -- the PDA is being developed and revised.
      MS. SAAH: Kelvin Jeremiah?
      MR. JEREMIAH: Absolutely yes.
                                                          18 And again, due to the fact that Land Bank staff is
18
                                                          19 now a legal staff, is -- of two people, is
19
        MS. SAAH: Okay. Andrew Goodman?
                                                          20 currently doing the work of about four people or
        MR. GOODMAN: Nay.
                                                          21 five people. It is just one of those things that,
21
        MS. SAAH: Rebecca Lopez Kriss?
                                                          22 you know, we're putting out fires right and left,
22
      MS. LOPEZ-KRISS: Aye.
                                                          23 so it's not for lack of wanting to get this to
        MS. SAAH: Herb Wetzel?
                                                          24 you, we definitely want to get this garden --
24
      MR. WETZEL: Aye.
                                               Page 59
                                                                                                          Page 61
        MS. SAAH: Nick Dema?
                                                              MS. BONILLA: And we support the garden.
1
                                                               MR. GITTLER-MUNIZ: Appreciate that.
      MR. DEMA: No.
2
                                                               MS. SAAH: Okay. If I'm being honest, it's
      MS. SAAH: Cornelius Brown?
3
                                                           4 just --
 4
      MR. BROWN: Aye.
                                                                    MR. GITTLER-MUNIZ: Do you have any sense of
5
        MS. SAAH: And Jenny Greenberg?
                                                           6 like -- do you have any sense of timeline, of like
        MS. GREENBERG: No.
                                                           7 when we should expect?
7
        MS. SAAH: Okay. So we have one, two, three,
                                                                    MS. SAAH: Let,let me look and see where we
8 four, five. We have an evenly split vote, which
                                                          9 are with it, and I'm really hoping I can get it to
9 means it's neither approved nor disapproved
                                                          10 you within the next few weeks. Of course, I've
10 because it requires six votes either way. And so
                                                          11 MR. GITTLER-MUNIZ: Okay.
11 it is in limbo. We're just -- we can -- it --
                                                                MS. SAAH: -- said that before.
                                                          12
12 right. It can come back next month unless the
                                                                 MR. GITTLER-MUNIZ: Sure, sure.
13 developer chooses to remove it from consideration.
                                                          14
                                                                 MS. SAAH: But okay. Okay?
        MR. WETZEL: Thank you all for attending.
15 Appreciate it. I'm not -- I'm not adjourning.
                                                                 MR. GITTLER-MUNIZ: Just here to bring it back.
                                                                 MS. SAAH: Yes. No, it's on -- believe me, I
16 I'm just letting everybody ---
                                                          17 wake up in my -- in the middle of the night
        MR. JEREMIAH: Are we done?
17
                                                          18 thinking about it.
18
        MR. WETZEL: -- know. Let's, let's get
                                                          19
                                                               MR. GITTLER-MUNIZ: Thank you.
19 there. I have a -- there's somebody signed up for
                                                          20
                                                                 MS. SAAH: Okay.
20 public comment on old or new business. That's
                                                                 MR. WETZEL: And the other person signed up
21 the first one is Ryan?
                                                          22 is Jeremy Blatstein?
        COURT REPORTER: I'm sorry. Can we get it
                                                          23 MR. BLATSTEIN: I'll keep it -- I'll keep it
23 quiet, please? Thank you. Can you please
                                                          24 brief. Land Bank meetings should be recorded and
24 continue to you were saying?
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	Page 62		Page 64
1	televised so that everybody can hear and see what		this question excuse me.
2	goes on in this Board. I'm going to make a post	2	MR. RODRIGUEZ: Excuse me.
3	for Philadelphia City Council to change the bylaws	3	MS. SAAH: Yeah, sorry. That's -it's very
4	so that the meetings are recorded live. I think	4	distracting when people are speaking. And she
5	that more information is better, and everybody	5	asked that these questions be addressed during the
6	should hear what's going on at these meetings.	6	Board meeting.
7	And the last bit is just in terms of what the	7	MR. RODRIGUEZ: So I can report that we
8	goal of this Board is, I think it is to dispose	8	received that email on, on Thursday, the property
9	off land held, it's not to hold it. So it's	9	was addressed Friday. So all those issues were
10	really, I think, something that needs to be, as	10	addressed. I will say that we do we manage all
11	Mr. Jeremiah said, like, I really don't know what	11	the agencies; PHDC, PRA, and Land Bank properties.
12	the point of this Board is if we're not disposing	12	Once we became aware of it, and there is kind of a
13	off land to put it to better use. So time and	13	if they go through 311, does take some time to
14	again, you're just allowing honestly, it's kind	14	get to our desk. If they contest contact us
15	of alarming, because, yes, you don't have to give	15	directly, we do address it within 24 to 72 hours.
16	a reason, but realistically, it's getting to the	16	MS. GONZALEZ: Angel, is that lot available
17	point of concern of all these no votes.	17	for disposition? Do you know?
18	So it's something that really does need to	18	MR. RODRIGUEZ: Should be, yeah.
19	get looked into further, in terms of what, what	19	MR. WETZEL: All right. Can I get a motion
	the disposition policy says, and what the		京 (開)
20		20	to adjourn?
21	guidelines are for what a qualified application	21	MR. BEAUVAIS: So move.
22	looks like and what these votes are. And also,	22	MR, WETZEL: Second?
23	the last thing I'll say is, who you represent and	23	MS. GONZALEZ: Second.
24	what involvement other people have on this Board,	24	MR. WETZEL: All in favor aye.
Carro	Page 63		Page 65
1	is something that needs to really get looked into	1	(Chorus of ayes.)
2	as well in terms of why you're on this Board, how	2	(Proceedings concluded at 11:17 a.m.)
3	you're on this Board, and whether or not you're	3	
4	doing the job that this Board is supposed to be	4	
5	doing. So, thank you.	5	
6	MR. WETZEL: Thank you very much.	6	
7	MS. SAAH: Mr. Chair?	7	
8	MR, WETZEL: Yes,	8	
9	MS. SAAH: I also have we received a	9	
10	comment that asked to be presented, a request that	10	
11	asked to be presented as a new business. And we	11	
12	have a email from Amanda Martinez, who owns 1315	12	
13	South 20th Street. She was writing to asking us	13	
14	to address the neighboring vacant lot at 1317	14	
15	South 20th Street, which is owned by the Land	15	
16	Bank. She says she's been trying to get it	16	
17	cleaned up and trees removed that are hanging over	17	
18	her property for several months now.	18	
19	She, she had questions about when it will be	19	
20	clipped, whether the, the land Bank received a	20	
21	public violation notice on the property, who's	21	
22	responsible for insuring it, and what is the Land	22	
23	Bank's plan for ensuring the long-term and	23	
24	proactive maintenance of this lot? She asks that	24	
24	productive maintenance of this four She asks that	24	

Philadelphia Land Bank 09/09/2025

1	CONTENCATO OF DICIPAL DEPONTED	Page 66
2	CERTIFICATE OF DIGITAL REPORTER	
3	I, KIYZIAH VAUGHN, a Digital Reporter, do	
	hereby certify:	
5	nelsby celtiff.	
6	That the foregoing proceeding hereinbefore	
	set forth was accurately captured with annotation	
7.0	by me during the proceeding.	
9	by me during the proceeding.	
10	I further certify that I am not related to	
	any of the parties to this action by blood or	
20105	marriage, and that I am in no way interested in	
	the outcome of this matter.	
14	the outcome of this matter.	
	THE MITTING OF THE PORT OF THE PARTY OF THE	
15	IN WITNESS THERBOF, I have hereunto set my	
17	hand this 9th day of September, 2025.	
18 19	(191)	
19	(LA)	
20	Kiyziah Vaughn	
21	Kiyalan vaugin	
22		
23		
24		
24		

Exhibit B



A Latino coalition building organization serving Philadelphia

174 Diamond St Philadelphia PA 19122 215-634-7245 info@ceibaphiladelphia.org

September 08, 2025

Board of Directors Philadelphia Land Bank 1234 Market St, 16th Floor Philadelphia PA 19107

Dear Board of Directors,

We are sending you this letter to respectfully request that you not approve the disposition of the 30 publicly owned parcels of land listed below to the Civetta Property Group, LLC at your September 09, 2025 meeting:

509, 511, 534, 536 W. Dauphin Street; 310, 313, 503, 505 Diamond Street;
516, 518 Edgley Street; 2305, 2307, 2309 N. Lawrence Street; 2210, 2212, 2233, 2306, 2308, 2310,
2312 N. Leithgow Street; 447 W. Norris Street; 2206
N. Orianna Street; 2202, 2204, 2257 N. Orkney Street; 2049, 2138, 2236,
2252, 2254 N. Reese Street; 304, 309, 311, 323, 512 W. Susquehanna Avenue; 2047, 2054, 2151 N.
5th Street (CD 7)

The disposition of the 30 publicly owned parcels of land listed above to the Civetta Property Group, LLC, should be stopped until the 7th Councilmanic District completes its comprehensive neighborhood plan and assessment of the use of available publicly owned land that is part of that Council District's work under the Housing Opportunities Made Easy (H.O.M.E.) initiative. The 7th District Councilperson has engaged a consultant and is organizing a series of meetings with private developers, community-based organizations, and neighborhood residents to create a plan that makes the best use of the publicly available land in her district.

The Philadelphia Land Bank should respect the process. It should wait until that plan is completed by the end of the year before making any further decisions on land dispositions in the 7th Councilmanic District. We believe that a plan that is based on the input of private developers, community-based organizations, and neighborhood residents is the most productive and constructive vehicle to ensure that public land is best used for the public good.

We applaud the Civetta Property Group for meeting with community groups this summer and for providing tours of the Turn the Key properties that they developed. We look forward to working with them during the 7th Councilmanic District H.O.M.E. planning process.

Thank you for your attention to this matter.

Respectfully,

Will Gonzalez, Executive Director

cc: Councilwoman Quetcy Lozada



CITY OF PHILADELPHIA CITY COUNCIL

QUETCY M. LOZADA ROOM 484, CITY HALL PHILADELPHIA, PA 19107 (215) 686-3448 OR 3449 Fax No. (215) 686-1936

COUNCILMEMBER - 7TH DISTRICT

September 8, 2025

Board of Directors C/o Angel Rodriguez Philadelphia Land Bank 1234 Market St, 16th Floor Philadelphia PA 19107

RE: Civetta Property Group LLC Land Disposition; 509, 511, 534, 536 W. Dauphin Street; 310, 313, 503, 505 Diamond Street; 516, 518 Edgley Street; 2305, 2307, 2309 N. Lawrence Street; 2210, 2212, 2233, 2306, 2308, 2310, 2312 N. Leithgow Street; 447 W. Norris Street; 2206 N. Orianna Street; 2202, 2204 N. Orkney Street; 2049, 2138, 2236, 2252, 2254 N. Reese Street; 304, 309, 311, 323, 512 W. Susquehanna Avenue; 2054, 2151 N. 5th Street

Dear Board of Directors:

Thank you for the time to address this incredibly polarizing issue. I am writing to you regarding the Civetta Property Group LLC request for the disposition of 30 parcels of publicly held land by the Land Bank. This application is a rejoinder to the response of the Land Bank Board of Directors meeting on August 12, 2025.

On July 24, 2025, Civetta met with the residents and community leaders at a meeting hosted by NSCA RCO in the Norris Square Community. Although Civetta's strategy included 100% affordability, local residents expressed strong opposition to the proposed plan. Concerns included; affordability based on local AMI, access to mortgages through City identified lending institutions, opportunities for local residents through community reinvestment and other issues.

Since that time, my staff has spoken directly with Civetta LLC in an effort to ascertain both their short and long-term goal for development in the 7th District. I have also reached out to a host of local Community Based Organization, for profit and non-profit developers, PCPC's designated Registered Community

Exhibit B

Organization and affected residents regarding the housing issues and their impact on the 7th Council District.

I am sensitive to and understand the concerns that have been raised by this request which include;

gentrification, income-based eligibility issues, removal of greenspaces, displacement of residents as a result

of market pressures, and equitable development to name a few.

I understand the City of Philadelphia has worked to create tools to address the housing challenges, one of

them being the Turn the Key Program for work force housing in which this request is based. Turn the Key

is an income eligible based program. Houses will sell for up to \$280,000 with income qualified buyers

being eligible for mortgage "buy-down" assistance funds. One of our concerns is that a considerable number of residents who work for the City may not meet the eligibility requirements due to their salary.

We also have concerns regarding locally funded CBO's and their housing counseling departments being

excluded from the process of preparing and directing local residents for this opportunity. Finally, if the

pipeline for City employed residents to take advantage of this opportunity is no longer "viable" in the

developers view, will the houses remain "workforce housing" or will their purchase option broaden. These

are questions that continue to require answers.

I believe there is a place for for-profit development. The workforce housing tool offers the most expedient

way to develop housing and while not addressing moderate income housing issues, some housing concerns

may be abated. There is also a great need for low-income housing purchase options for Philadelphians. I

believe strong communities have always had a stratum of social and economic diversity. The disposing of 30 parcels of City owned property may serve a short-term goal of creating housing opportunities for our

workforce but I must ensure, as the peoples representative of the 7th Council District, that my entire

constituency has viable housing option and opportunities.

Presently, I support the position of an overwhelming number of residents, and all RCO's, who do not believe

that at this time this project serves the best interest of the majority of 7th Council District residents that are

in need, as articulated by numerous groups.

Respectfully,

Quetcy M. Lozada

Councilmember, 7th District

welly togeta

Exhibit C

From: Amanda Martinez <amandamart417@gmail.com>

Sent: Thursday, September 4, 2025 4:03 PM

To: Andrea Saah

Cc: Vincent Thompson; Alyssa Adams; Tiphanie White; Peter Le; hr@pennhort.org;

landcare@pennhort.org

Subject: Public Comment Request for Land Bank Board Meeting on September 9, 2025 - 1317 S

20th St Vacant Lot

Attachments: Front.jpg; Backyard.jpeg

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Hello Andrea,

My name is Amanda Martinez, I own property 1315 S 20th St, Philadelphia, PA 19146. My email is amandamart417@gmail.com.

Please accept this email as a public comment for the Land Bank's board meeting on September 9, 2025. This email addresses the severe and ongoing neglect of the neighboring vacant lot at **1317 S. 20th St,** evidenced by the attached photos taken on September 4, 2025. These images show overgrown weeds and specifically one overgrown weed that has now matured into a large tree, encroaching on my private backyard.

For over two months now, I've repeatedly tried to resolve this issue through official channels, including 311, CLIP, the Land Bank, PHS, and Kenyatta Johnson's office. Despite numerous attempts, my requests for assistance have been ignored or rerouted, resulting in a frustrating lack of action. This situation is unacceptable.

I am formally asking three questions:

- 1. When will the 1317 S. 20th St lot be clipped to mitigate the immediate danger and nuisance caused by the overgrown weeds? Vague responses that it is the City, CLIP, or PHS's job is not acceptable I want a date and who will be clipping it. In the event this lot is clipped before September 9, 2025, I want the following two questions to be addressed.
- 2. There was a public violation notice on this property on August 21, 2025. Who at the Land Bank received this notice and who is responsible for addressing it to ensure it is resolved?
- 3. What is the Land Bank's plan for ensuring the long-term and proactive maintenance of this lot, particularly given PHS's unresponsiveness?

I anticipate these questions to be publicly addressed during the board meeting on September 9, 2025 and will be awaiting a response in the meeting minutes. I have also cc:ed Kenyatta Johnson's team to keep them informed on the neglect of this lot, and have cc:ed PHS to keep them informed and be held accountable for this lot as well.

Thank you, Amanda Martinez